



## Final berths to be released at Hope Island

*Big savings on Qld marina berths.*

Developer Consolidated Properties is to release the second and final tranche of berths in its exclusive Hope Island Marina precinct, giving boaties and investors a limited opportunity to secure a prime freehold mooring at a heavily discounted price.

Consolidated sold its first parcel of 60 freehold marina berths in 2007 in three weeks and is looking for an even faster clearance of the final 60 freehold berths, with price reductions of up to 30 per cent when the berths are officially released to the market at an open day event on September 16.

Some examples of the mark-downs include a 20-metre freehold berth reduced from \$275,000 to \$159,800, and a 14-metre pontoon discounted from \$155,000 to \$111,860.

Boat owners can choose from freehold berths ranging from 14 to 20 metres to suit a range of vessels.

Consolidated Properties project partner Lachlan Grantley says the imminent launch at Hope Island Marina represents fantastic value and a unique opportunity.

"This launch represents a once only opportunity for savvy boat owners and investors to secure a berth at prices not seen in recent years and unlikely to be repeated in the near future," Mr Grantley said.

"Hope Island Marina berths have been discounted by up to \$115,000, which represents exceptional value considering the increasing demand for marina berths on the Gold Coast and the marina's established position as a premier, centrally-located deepwater marina with an array of onsite facilities.

Mr Grantley says securing a freehold berth is becoming an increasingly popular option for both boat owners and investors.

"There are many benefits associated with securing a freehold berth as opposed to leasehold," Mr Grantley said.

"Firstly, the berth remains the property of the owner or investor forever or until they decide to sell, whereas most other marinas in south-east Queensland will only offer up to a 20-year leasehold.

"At Hope Island Marina, boat owners who secure a berth can enjoy quick deepwater access to major canals, the Broadwater and ocean, as well as ample shopping, dining and recreational facilities on site within Hope Island Resort.

"For investors, it's an opportunity to capitalise on the rental demand for marina berths, with rents currently at over \$500 per lineal metre, and expected to increase."

Mr Grantley says Hope Island Marina's location is another major drawcard for buyers, with the marina situated only 40 minutes from the Brisbane CBD on the Gold Coast's prestigious north shore and only seven minutes off the M1, providing easy access to the broadwater and close proximity to stunning beaches.

For more information contact Greg Buck on 0400 332 848 or [sales@hopeislandmarina.com.au](mailto:sales@hopeislandmarina.com.au)

To comment on this article [click here](#)

Published : Tuesday, 6 September 2011

Issue :